






# Women of Wine Festival 2018

#pressforprogress #wowfesthk

## WINE BOOTH #14

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Exclusive Offer only for WoW 2018  
All wines at a special price.

## TASTING LIST

### BRUNO GIACOSA



#### Bruna Giacosa

Family Owner

Bruna Giacosa runs the family winery alongside her 80-year-old father Bruno. Founded in 1960 as a negociant, Bruno Giacosa today manages 44.7 acres of vineyards, producing about 400,000 bottles per year. As can be expected their yields are low, with between 4,500 and 5,000 vines planted per hectare. Bruna Giacosa started to work for her father when she was a little girl, and today, she is the most heartfelt spokesperson for the winery. She joined the team at the age of 20 and has been on board ever since. She has been managing much of the business affairs of the winery for many years.



Bruno Giacosa  
Roero Arneis  
DOCG  
2015  
Piedmont, Italy  
HK\$ 220  
HK\$ 175



Bruno Giacosa  
Nebbiolo d'Alba  
DOC  
2012  
Piedmont, Italy  
HK\$ 260  
HK\$ 210

### CHAMPAGNE VARNIER FANNIÈRE



#### Valérie Varnier

Owner Family

The history of the estate dates back to 1860, when the Fannière family began growing grapes and selling them to the Champagne negociant houses. It was only in 1950 that the family started producing Champagne under their own name. In 1989, Valerie's husband, Denis Varnier, the third generation of winemakers, took over the vineyards and the house today was born. Valérie Varnier has succeeded and oversees winemaking and operations of Champagne Varnier Fanniere since 2017. She takes over the winery after Denis passed away.



Champagne  
Varnier Fannière  
Rosé Zero  
Grand Cru  
NV  
Champagne, France  
HK\$ 440  
HK\$ 310



Champagne  
Varnier Fannière  
Cuvée St-Denis  
Grand Cru  
NV  
Champagne, France  
HK\$ 500  
HK\$ 375

### DOMAINE JAEGER DEFAIX



#### Hélène Jaeger-Defaix

Winemaker and Owner Family

Jaeger-Defaix is the family Domaine of Hélène Defaix Most of the Jaeger-Defaix vineyards are premier cru and brilliantly situated. All the vineyards are managed organically. In 2002, Hélène Jaeger-Defaix took over her first vineyard in Rully 1er cru Mont-Palais white (South Burgundy) from her great-aunt Henriette Niepce. In 2003, Hélène took over a second plot situated on Rully 1er cru Préaux red. The first vintage under Hélène's full control was 2004.



Domaine  
Jaeger-Defaix  
Rully 1er Cru  
"Les Cloux" Blanc  
2014  
Burgundy, France  
HK\$ 280  
HK\$ 220

### DOMAINE TORTOCHOT



#### Chantal Tortochot

Winemaker and Family Owner

Domaine Tortochot dates back to the end of the 19th century. The tradition continued with Chantal Tortochot, who took over for her retired father in 1996. When Chantal was a young girl, she was told that she would ruin a vintage if she

went into the winery while the wine was being made. Chauvenism was alive and well in Burgundy in her youth. Ironically, now she is a respected female winemaker. She was one of the founders and was the initial Vice President of the Woman's Winemaker Association in Burgundy.

She did not want her prestigious family estate to be sold off when her father died; so she made a career change from International Finance while in her 30's. She became a certified oenologist in the 1990's. Then, she got serious about learning the family's trade secrets by working closely with her father. Her father died in 2001, but Chantal has been making the wines for her family since 1996. Chantal Tortochot has engaged in a rigorous project of updating the vineyards and centuries old winery. She began a conversion to organic viticulture in 2003. Beginning with the 2012 vintage all Domaine Tortochot wines are certified organic by EcoCert.

*"For me the question of a balanced family life and professional life does not exist, I had no choice, and I had no right to make a mistake. I was well trained in wine making and in a business school, so I was able to do the job."*

*"I think women winemakers allow wine to ferment and age with less manipulation, resulting in wines with more honest aromatics. So these wines have a certain level of restraint, along with delicacy and complex aromas."*



Domaine Tortochot  
Gevrey-Chambertin  
Champierrier VV  
2015  
Burgundy,  
France  
HK\$ 500  
HK\$ 399



Domaine Tortochot  
Morey-Saint-Denis 1er Cru  
Aux Charnes  
2015  
Burgundy,  
France  
HK\$ 650  
HK\$ 399